



Government  
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## CALL FOR CONSULTANCY SERVICES

### For field research in the field of defence procurement in France

**Expected start date:** January 2019

**Deliverable due date:** 31 May 2019

**Fee:** 6000 USD, which includes expenses and VAT, if it is applicable. Payment is to be made against invoices (1 interim payment is envisaged upon meeting milestones).

**Location:** France (at least for the interviews)

**Closing date for applications:** 16 December 2018

Applications are invited for field research work in the “State capture and defence procurement in the EU” project funded by the Open Society Initiative for Europe at the Government Transparency Institute (<http://www.govtransparency.eu/>). The project aims at mapping the connections that drive outcomes in the European defense industry. We are looking at how money, influence, and key individuals flow between the public and private sector in this key industry.

The consultant will work on a case study to provide deeper understanding of defence spending and anticorruption policies in general in France informed by the quantitative social network analysis conducted by the Government Transparency Institute research team. The consultant’s analysis would include interviews with stakeholders and analysis of major corruption cases reported in the media or investigated by the courts.

The work requires reading and writing in English and French, and independent execution of tasks. Additional languages, and knowledge of at least one of the following areas: (a) corruption, (b) defence industry, or (c) public procurement are an advantage. The applicant should have a master’s degree (or higher) in a social science discipline. The tasks are ideal for a PhD candidate working on a related topic with potential for academic publication of results.

### About the project

The project aims to analyze state capture risks in the field of defense procurement among EU member states in 2009-2017 and to identify effective anticorruption policies.

Qualitative and quantitative research approaches will be combined to overcome research challenges in the defense sector, namely the low level of transparency due to specific procurement regulations. A database will be built using Tenders Electronic Daily and national public procurement data sources, while corruption risk indicator development will be combined



with advanced network analysis and in-depth case studies. These methodologies provide validation of statistical results and a deeper understanding of defense spending and anticorruption policies in general.

Our methodology is designed to identify a set of specific policies which work in controlling corruption in defense procurement. The publicly released data and indicators will help policymakers form better policies in a high-growth, high-risk area.

## The Government Transparency Institute

The Government Transparency Institute grew out of diverse research activities and civil society activism of the founder Mihály Fazekas, in particular the Corruption Research Centre Budapest and ANTICORRP. The Institute's foundation in 2015 was motivated by growing need and opportunity to do independent research and advocacy on transparency, corruption and quality of government in Europe and beyond. The Institute is a non-partisan think tank independent of governments, political parties or special interest groups. It is partially financed by private donations, European research funds, and government contract work. We work on a range of quantitative and qualitative research and consultancy projects such as public procurement corruption in DIGIWHIST or cartel screens for the Swedish Competition Authority.

## Tasks to be carried out by the research assistant

- Desk research and document analysis in the field of defence procurement in France
- Interviews with key players and experts of the sector
- Preparing a report on the findings in English (20-30 pages)
- Regular reporting, participation in online meetings, and collaboration with the wider research team
- Contribution to the organization of workshops where research results are presented

## Deliverables

- Results of the desk research and interviews (documents, interview transcriptions)
- Report on findings in English (20-30 pages)

## Expected skills and qualifications

- Experience in qualitative research methodologies. The knowledge of quantitative methodologies is an advantage



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- Finished Master's degree studies (or higher) in economics, political science, sociology or similar.
- Proficiency in French and English, both written and oral. Other languages are advantage
- Independent work, compliance with deadlines
- Track record of participating in qualitative or quantitative research projects is an advantage.

## Application process

Please submit your application package by **16 December 2018 23.59** consisting of

- **Two-page CV**
- **Half-page letter of motivation** to [aczibik@govtransparency.eu](mailto:aczibik@govtransparency.eu)
- **Writing sample in English**

Interview to be held between **17-23 December 2018**

Enquiries may be made to Czibik Ágnes at [aczibik@govtransparency.eu](mailto:aczibik@govtransparency.eu).